

Message Text

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PAGE 01 STATE 210961
ORIGIN EUR-12

INFO OCT-01 ISO-00 DODE-00 CCO-00 CIAE-00 NTIE-00
EB-08 FCC-01 INR-10 NSAE-00 OC-06 ICA-11 COME-00
BIB-01 PM-05 L-03 ITC-01 /059 R

DRAFTED BY EUR/CE: S M KLINGAMAN/E N LAUDERDALE
APPROVED BY EUR/CE: W M WOESSNER
OASD/ISA: COL.TESSMER (PHONE)
EUR/RPM: E REHFIELD (DRAFT)

-----054616 190535Z /10

P R 182157Z AUG 78
FM SECSTATE WASHDC
TO AMEMBASSY BONN PRIORITY
INFO USMISSION USNATO

C O N F I D E N T I A L STATE 210961

E.O. 11652: GDS

TAGS: ETEL, MARR, GW

SUBJECT: BROWN-APEL LETTER OF AUGUST 14 ON ETS

REF: (A) BONN 14709, (B) BONN 14823, (C) LAUDERDALE-KLEIN
TELCON, AUGUST 16

1. DOD HAS INFORMED DEPARTMENT THAT DOD POUCHED ON
AUGUST 15 THE FOLLOWING LETTER DATED AUGUST 14 FROM
SECRETARY OF DEFENSE BROWN TO DEFENSE MINISTER APEL.

2. BEGIN TEXT: DEAR HANS,

IN RESPONSE TO YOUR LETTER OF 31 JULY 1978 CONCERNING THE
EUROPEAN TELEPHONE SYSTEM, I AGREE THAT IT IS MOST IMPOR-
TANT THAT NEGOTIATIONS BE CONCLUDED SUCCESSFULLY WITHIN THE
NEXT TWO MONTHS- AT THIS TIME WE ARE WAITING FOR DETAILED
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COSTS AND SPECIFICATIONS FROM THE MINISTRY OF POSTS AND
TELECOMMUNICATIONS IN ORDER TO MAKE A COMPARISON WITH THE
US ESTIMATES WE GAVE THE BUNDESPOST ON 26 JULY 1978. WE
UNDERSTAND THAT IT WOULD TAKE ABOUT TEN DAYS TO OBTAIN THE
DATA NEEDED. WE ARE AT THE SAME TIME FURTHER REVIEWING
INSTALLATION AND ASSOCIATED SERVICE COSTS.

I WANT TO EMPHASIZE THE IMPORTANCE OF OBTAINING TERMS FOR THE ETS THAT CAN BE PRESENTED ACCURATELY TO CONGRESS AS BEING COMPETITIVE WITH US INTERNAL PROCUREMENT PRICING. IN THIS REGARD, WE WOULD STRESS TO THE CONGRESS OTHER ACTIONS OFFERED BY THE FEDERAL REPUBLIC OF GERMANY WITH REGARD TO ETS, SUCH AS INCREASING THE NUMBER OF EXTENSIONS PERMITTED ON A SINGLE LINE AND INTEGRATING THE RHEIN-MAIN SYSTEM INTO THE BUNDESPOST NETWORK, THAT MAKE THE PROGRAM AN ATTRACTIVE ALTERNATIVE TO A US SYSTEM.

I WOULD APPRECIATE ANY PERSONAL ASSISTANCE THAT YOU ARE ABLE TO PROVIDE IN URGING THE BUNDESPOST TO EXTEND A RELATIVELY COMPETITIVE PRICING PROPOSAL THAT, WHEN OTHER FRG ACTIONS ON ETS ARE CONSIDERED, WOULD GREATLY IMPROVE THE PROSPECTS FOR CONGRESSIONAL APPROVAL. SINCERELY, HAROLD BROWN. END TEXT.

3. EMBASSY IS INSTRUCTED TO DELIVER THIS LETTER AS SOON AS POSSIBLE, EXPLAINING THAT SECRETARY BROWN'S LETTER WAS WRITTEN PRIOR TO RECEIPT OF REFTEL (A) TRANSMITTING TEXT OF AUGUST 11 LETTER FROM BPM TO EMBASSY. EMBASSY WILL NOTE THAT SECRETARY BROWN'S LETTER, IN ADDITION TO EMPHASIZING THE COST CONSIDERATIONS, ALSO POINTS OUT THAT DOD WOULD ALSO STRESS TO THE CONGRESS OTHER ACTIONS OFFERED BY THE FRG RE ETS, SUCH AS INCREASING THE NUMBER OF EXTENSIONS PERMITTED ON A SINGLE LINE AND INTEGRATING
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THE RHEIN-MAIN SYSTEM INTO THE BUNDESPOST NETWORK.

4. DOD ANTICIPATES RESPONDING IN ABOUT TWO WEEKS TO THE DATA RECEIVED IN REFTELS. VANCE

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ORIGIN EUR-12

INFO OCT-01 ISO-00 DODE-00 /013 R

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DRAFTED BY:EUR/CE:S M KLINGAMAN/ E N LAUDERDALE

APPROVED BY:EUR/CE: W M WOESSNER
OASD/ISA:COL. TESSMER (PHONE)
EUR/RPM:E REHFELD (DRAFT)
-----082475 231049Z /21

R 230635Z AUG 78
FM SECSTATE WASHDC
INFO RUDORRA/USNMR SHAPE
HQ USAF RAMSTEIN
CINCUSNAVEUR LONDON
USCINCEUR VAIHINGEN GE
CINCUSAREUR HEIDELBERG

C O N F I D E N T I A L STATE 210961

FOL STATE 210961 SENT ACTION BONN INFO USNATO AUG 18, 1978

QUOTE C O N F I D E N T I A L STATE 210961

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TAGS: ETEL, MARR, GW

SUBJECT: BROWN-APEL LETTER OF AUGUST 14 ON ETS

REF: (A) BONN 14709, (B) BONN 14823, (C) LAUDERDALE-KLEIN
TELCON, AUGUST 16

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2. BEGIN TEXT: DEAR HANS,

IN RESPONSE TO YOUR LETTER OF 31 JULY 1978 CONCERNING THE
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IN THIS REGARD, WE WOULD STRESS TO THE CONGRESS OTHER

ACTIONS OFFERED BY THE FEDERAL REPUBLIC OF GERMANY WITH REGARD TO ETS, SUCH AS INCREASING THE NUMBER OF EXTENSIONS PERMITTED ON A SINGLE LINE AND INTEGRATING THE RHEIN-MAIN SYSTEM INTO THE BUNDESPOST NETWORK, THAT MAKE THE PROGRAM AN ATTRACTIVE ALTERNATIVE TO A US SYSTEM.

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TEXT OF AUGUST 11 LETTER FROM BPM TO EMBASSY. EMBASSY WILL NOTE THAT SECRETARY BROWN'S LETTER, IN ADDITION TO EMPHASIZING THE COST CONSIDERATIONS, ALSO POINTS OUT THAT DOD WOULD ALSO STRESS TO THE CONGRESS OTHER ACTIONS OFFERED BY THE FRG RE ETS, SUCH AS INCREASING THE NUMBER OF EXTENSIONS PERMITTED ON A SINGLE LINE AND INTEGRATING THE RHEIN-MAIN SYSTEM INTO THE BUNDESPOST NETWORK.

4. DOD ANTICIPATES RESPONDING IN ABOUT TWO WEEKS TO THE DATA RECEIVED IN REFTELS. VANCE UNQUOTE CHRISTOPHER

NOTE: ORIG DIST: EUR/ISO,DODE,TELE,PM,L,ITC,,

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: LETTER, TELEPHONE SYSTEMS
Control Number: n/a
Copy: SINGLE
Draft Date: 18 aug 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE210961
Document Source: CORE
Document Unique ID: 00
Drafter: S M KLINGAMAN/E N LAUDERDALE
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D780339-0715
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780846/aaaabmpl.tel
Line Count: 204
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 7f4ae360-c288-dd11-92da-001cc4696bcc
Office: ORIGIN EUR
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 4
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 78 BONN 14709, 78 BONN 14823
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags: ANOMALY
Review Date: 27 jun 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1689222
Secure: OPEN
Status: NATIVE
Subject: BROWN-APEL LETTER OF AUGUST 14 ON ETS
TAGS: ETEL, MARR, GE, US, (BROWN)
To: BONN
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/7f4ae360-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014